



GOVERNMENT OF THE DISTRICT OF COLUMBIA

Vincent C. Gray, Mayor

Executive Office of the Mayor



FY2010, FY2011 Biennial Report

FY2010, FY2011 Biennial Report

Government of the District of Columbia
Office of Partnerships and Grant Services

300 E Street, NW
Washington, DC 20001
(202) 727-8900
www.opgs.dc.gov



GOVERNMENT OF THE DISTRICT OF COLUMBIA

Office of Partnerships and Grant Services



September 30, 2011

Dear District of Columbia Residents and Stakeholders:

On behalf of the Executive Office of Mayor Vincent C. Gray, I am honored to present the Office of Partnerships and Grant Services' (OPGS) FY2010—2011 Biennial Report. During this two year period, the District Government experienced local appropriated funding pressures, received Federal American Recovery and Reinvestment Act (ARRA) grant funds, held City Council and Mayoral elections, and transitioned from the Fenty to the Gray Administration. The major impacts of these events on OPGS are reported for your review.

Mayor Fenty's FY11 budget eliminated OPGS by transferring the office's grant oversight functions to the Office of the City Administrator (OCA) and its grant development and nonprofit capacity building services to the Department of Small and Local Business Development (DSLBD). Accordingly, this was an effort to strengthen the government's oversight and management of agency-wide grant and sub-grant making functions. Mayor Fenty signed Mayoral Order 2101-68 to effectuate the transfers and thereafter OPGS' operating budget and personnel were shifted to OCA and DSLBD. OPGS' Strengthening Communities Fund Grant, a two-year ARRA capacity building grant program, was also moved to DSLBD.

The newly installed Gray Administration began efforts, in January 2011, to reestablish OPGS and returned its grant development and nonprofit services in the Mayor's Office of Community Affairs (MOCA) in the Executive Office. Mayor Gray later signed Mayoral Order 2011-170 that authorized OPGS to serve as the District's State Single Point of Contact (SPOC) – an intergovernmental grant application review function established by Executive Order 12372.

OPGS is proud to report that during this period, it enhanced the capacity of District nonprofit organizations to obtain and manage diverse resources as well as improved the government's donation solicitation, and grant development processes. Looking forward OPGS will continue working to enhance, expand, and institutionalize its mission and services in a manner that advances Mayor Gray's public policy priorities and thus improves the quality of life in the District of Columbia.

Sincerely,

A handwritten signature in black ink, appearing to read 'Lafayette A. Barnes', written in a cursive style.

Lafayette A. Barnes, Director



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About Us

Vision Statement:

Responsive Government Promoting Partnerships for a Better DC

Mission Statement:

The Mayor’s Office of Partnerships and Grant Services’ (OPGS) mission is to enhance the capacity of District government agencies, community and faith-based organizations, and nonprofits to identify, apply, and secure resources that advance the Mayor’s top public policy priorities.

Establishment: There is hereby established, within the Executive Office of the Mayor, the Office of Partnerships and Grant Services (“OPGS”). Except as provided in section II (b) of Mayor’s Order 2011-170, OPGS is the only entity that has the authority to solicit, review, receive and approve donations to the District government. Furthermore, OPGS is hereby established to serve as the District government’s grants clearinghouse in order to effectively administer mandatory policies and procedures that govern the solicitation of competitive grant funds among District agency grant seekers and their prospective grantees and/or sub-grantees.



The John A. Wilson Building, City Hall, in the District of Columbia

The Core Functions of OPGS are to:

- Oversee the planning and execution of competitive grant funding requests from district agencies to federal, foundation and private sector grantors
- Provide capacity-building training and technical assistance to district agencies and nonprofits in identifying, applying and managing potential and existing competitive grants funds and related in-kind resources
- Implement and enforce mandatory policies and procedures pursuant to the Rules of Conduct Governing Donations Made to the District Government (Mayor’s Memorandum 2010-2, dated October 15, 2010), and any successor Mayor’s Memorandum on the same subject, including the solicitation, acceptance and use of private donations
- Facilitate the establishment of collaborative philanthropic relationships or partnerships with private, public, nonprofit and individual donors to advance the Mayor’s public policy priorities.

The Staff of OPGS: Fiscal Year 2010

Lafayette Barnes, Director

Gretchen Greiner-Lott, Deputy Director

Pat Henry, Manager Nonprofit and Faith-Based Relations

Molly Knopf, Manager Research and Communications

Cesar Vence, Donations Manager

Faith Anderson, Program Support Specialist

Eric Pookrum, Attorney Advisor (Co-located in OAG)

Kathy DeBoe, Special Projects Coordinator (Volunteer).



The Staff of OPGS: Fiscal Year 2011



Lafayette Barnes: Director



Pat Henry: Deputy Director



Cesar Vence:
Donations Manager



Kathy DeBoe: Special Projects
Coordinator (Volunteer)



Angela Peaks: Administrative
Assistant (Project Empowerment)

FY10-11 Statistical Data



Customers

107 clients from 75 organizations utilized the Grants Information Resource Center (GIRC) since its March reopening by OPGS in FY 2011.

350 participants attended the 11th Annual Public-Private Partnership Conference co-hosted by the Center for Nonprofit Advancement and OPGS in FY2011.

130 participants utilized OPGS capacity building services in FY 2011.

Weekly Funding Alert

4195 grant seekers were subscribed to the weekly Funding Alert in FY 2010,

5800 grant seekers were subscribed to the weekly Funding Alert in FY 2011.

887 and **316** Federal and Local grant opportunities were posted in the weekly funding alert in FY 2010 and FY 2011 respectively.

Approximately **\$5.7 billion** and **\$2.7 billion** in grants announcements were published in the weekly Funding Alert in FY 2010 and FY 2011 respectively.

175 and **130** announcements were made regarding resources and in-kind services available to D.C. organizations in FY 2010 and FY 2011 respectively.

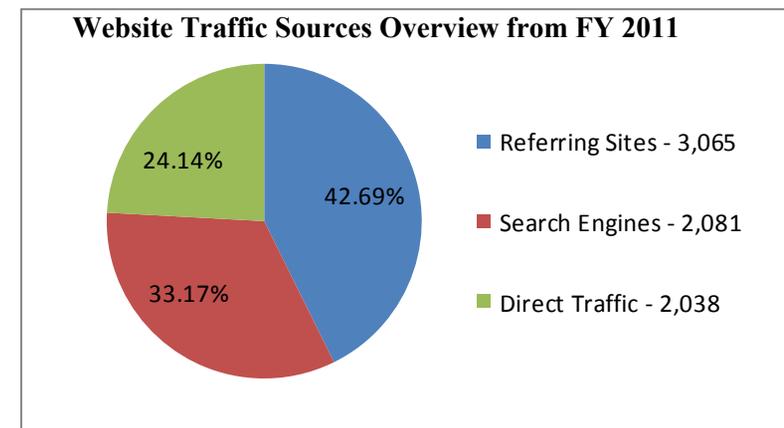
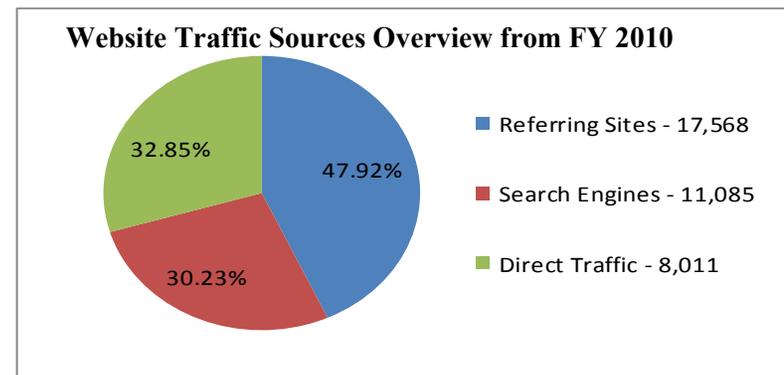
Donations

299 District government applications to solicit donations were authorized by OPGS valued at **\$15,292,717** in FY 2010 .

336 District government applications to solicit donations were approved by OPGS valued at **\$11,856,877** in FY 2011.

Website

36,664 hits were received on OPGS' website in FY2010 compared to **8,444** in FY 2011. The drop in hits resulted from the inactive state of OPGS' website the first half of FY11.



Legend Definitions:

- Referring sites — traffic from sites that reference OPGS through a click through link.
- Search engines — traffic directed from sites such as Google or other search engines.
- Direct Traffic — web users going directly to opgs.dc.gov.



Program Areas

Grant Services

OPGS serves as the DC Government's central clearinghouse of information and support related to new competitive Federal grants.

We do this by:



Pat Henry and Kathy Deboe of OPGS discuss development strategies for growing nonprofit 501 (c) (3) charitable organizations with local service providers.

Training District agencies, community and faith-based organizations, and nonprofit grant seekers to use searchable grant databases and other resource development sources.

Disseminating Federal and Local Notices of Funding Availability (NOFAs) via the OPGS website. OPGS posted 316 competitive grant announcements representing nearly \$2.7 billion in total funding opportunities in FY11.

Researching Federal and foundation funding opportunities that District agencies, non-profits and faith based organizations are eligible to pursue. During FY 2011, 24% of the grants posted in the weekly Funding Alert were Federal opportunities while 19% were foundation grants. The remaining 57% were District funding opportunities.

Maintaining a public website with a wide variety of easy to use resource development information, in consultation with the District's Office of the Chief Technology Officer (OCFO).

Serving as the District's State Single Point of Contact (SPOC) for all federal grant programs covered by Executive Order 12372. This program provides opportunities for local units of government to learn about and comment on selected projects affecting their jurisdictions.

Program Areas

Grant Services

Grants Information Resource Center

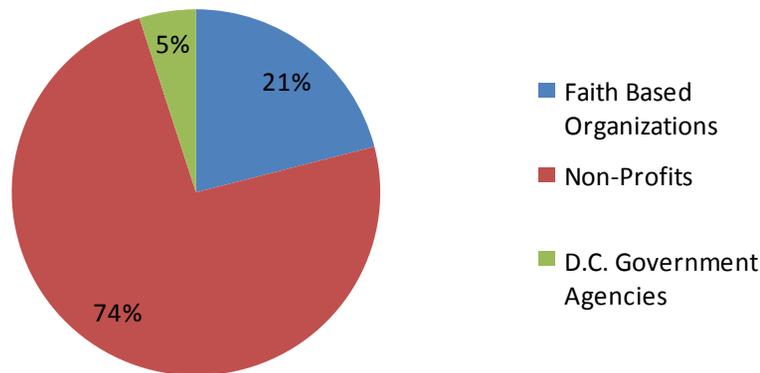


OPGS is home to the **Grants Information Resource Center (GIRC)** which provides technical assistance on researching online competitive grant and other related resource development information to District nonprofits, community and faith-based organizations, and government grantseekers. It features computers with access to the Internet and searchable grant subscription-based services such as the Foundation Center Grant Postings, GrantsDirect Grantmakers Listing, and Grant Station International Insiders. GIRC also provides access to a small library of print resources and literature on nonprofit capacity building and related topics. OPGS reopened the GIRC in March 2011 and subsequently has assisted 107 grantseeking customers from 75 District organizations in FY11.



Kathy Deboe of OPGS assists Kathy Dismukes and Carol Pineau of ArtObet to find grants to help fund their D.C. based non-profit.

Percentage of Visits to the GIRC



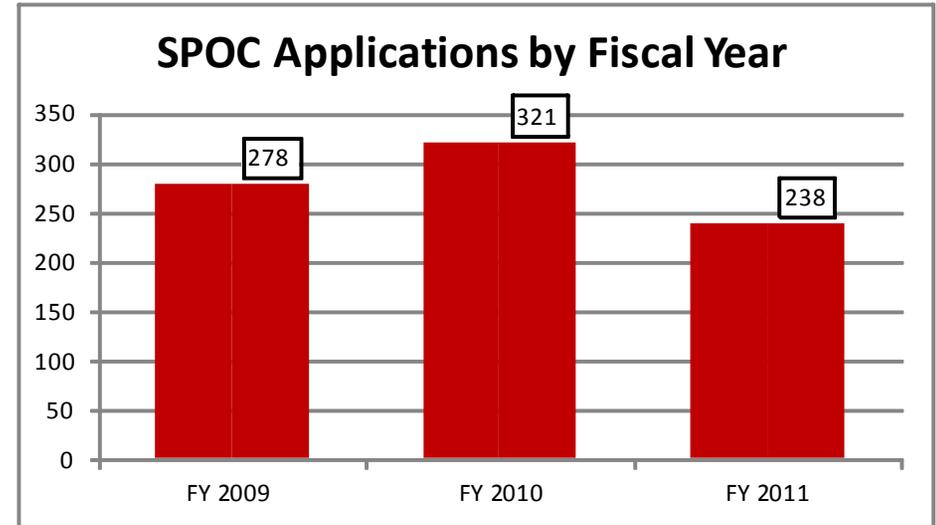
Testimonial:

Kathy Dismukes of ArtObet said of OPGS and the GIRC service, “You really made a usually dreary thing fun, complete with treats! I really appreciate your skill, enthusiasm, and good-natured perseverance. I’m blown away that you do it all for free. DC is very lucky to have you.”



Program Areas
Grant Services
State Single Point of Contact

The Office of Partnerships and Grant Services serves as the District's State Single Point of Contact (SPOC) pursuant to Executive Order 12372, "Intergovernmental Review of Federal Programs." Executive Order 12372 established a national program that encourages coordination between federal agencies, states and local governments. This program provides opportunities for local units of government to learn about and comment on selected projects affecting their jurisdictions. The District government SPOC procedures apply to all applications for federal funding that: fall under the purview of Executive Order 12372; and will provide services to the District of Columbia.



At the Federal level, the State Single Point of Contact Program is administered by OMB.

Program Areas

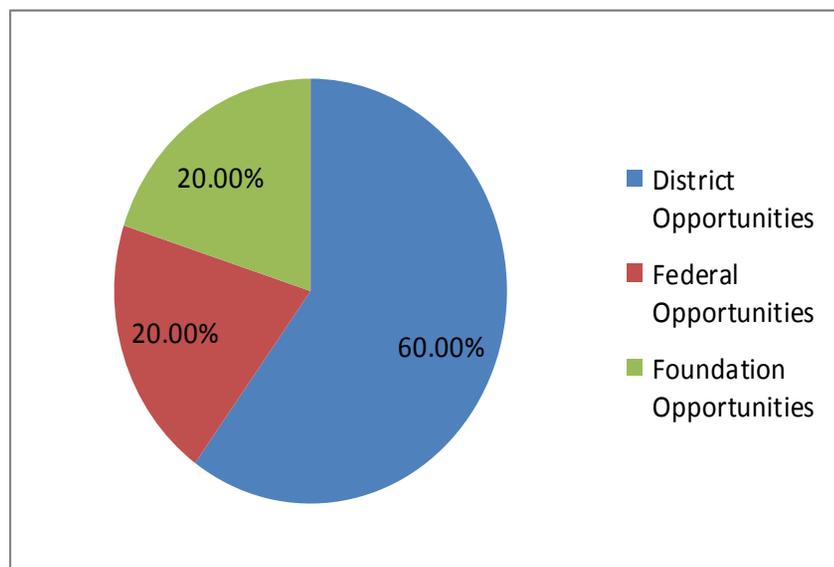
Grant Services

Funding Alert



OPGS publishes and distributes a weekly electronic publication called the Funding Alert. The Funding Alert contains information on current competitive grants, complete with contact details and website links. It features federal, foundation, and district grant funding opportunities and other resource development information. These opportunities are primarily for District government and nonprofits as opposed to for-profit businesses. OPGS published 51 editions of the Funding Alert in FY10 that contained nearly **\$5.7 billion** in grant opportunities which local qualifying grantseekers were eligible to apply. In that year, **887** competitive grant opportunities were published of which 60% were District opportunities, 20% Federal, and 20% Foundation. In addition, **175** resources announcements for in-kind support to District non-profit and faith-based organizations were provided. At the end of FY 2010 4,195 subscribers received the weekly Funding Alert.

FY10 Opportunities by Funding Source



FUNDING ALERT

Government of the District of Columbia
Vincent C. Gray, Mayor
 Office of Partnerships and Grant Services
 Mayor's Office of Community Affairs
 300 E Street, NW
 Washington, DC 20001
<http://dslbd.dc.gov>

Volume 14, Issue 17
May 2, 2011

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School Truancy/Adult Re-entry	Edward Byrne Memorial Justice Assistance (JGA)	3
Juvenile Prevention, Intervention and Response Programs	Juvenile Justice Accountability Program (JGA)	3
Food Stamp and Employment Training	Food Stamp Employment and Training (FEST)	3
Early Childhood Education Programs	Pre Kindergarten Program Assistance (OSSE)	3
DC Tobacco Free Coalitions	Coalition Support (DHS)	3
Capacity Building for DC Tobacco Free Coalitions	Capacity Building (DHS)	4
HIV Counseling, Testing and Referral	HIV Counseling, Testing, Referral and Navigator Services (DOH)	4
Nonprofit Capacity Building Program	Effi Barry Program(DOH)	4
HIV Infected Persons and Their Families	HIV Housing Assistance Programs (DOH)	4
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300 E Street, NW (Judiciary Square)
Washington, DC 20001

Voice (202) 727-8900 / Fax (202) 727-1652
Produced by Pat Henry

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Visit OPGS' website to review and subscribe to the Funding Alert..



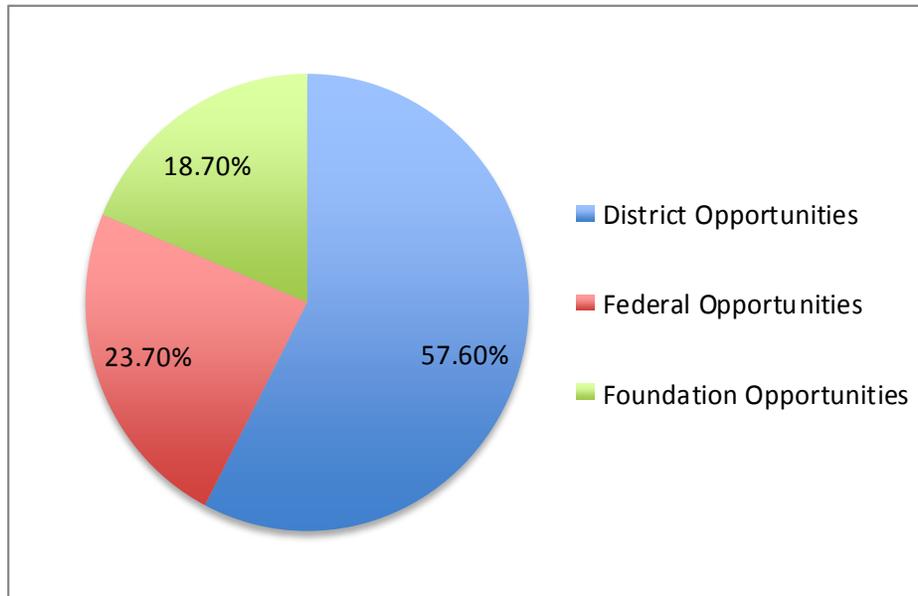
Program Areas

Grant Services

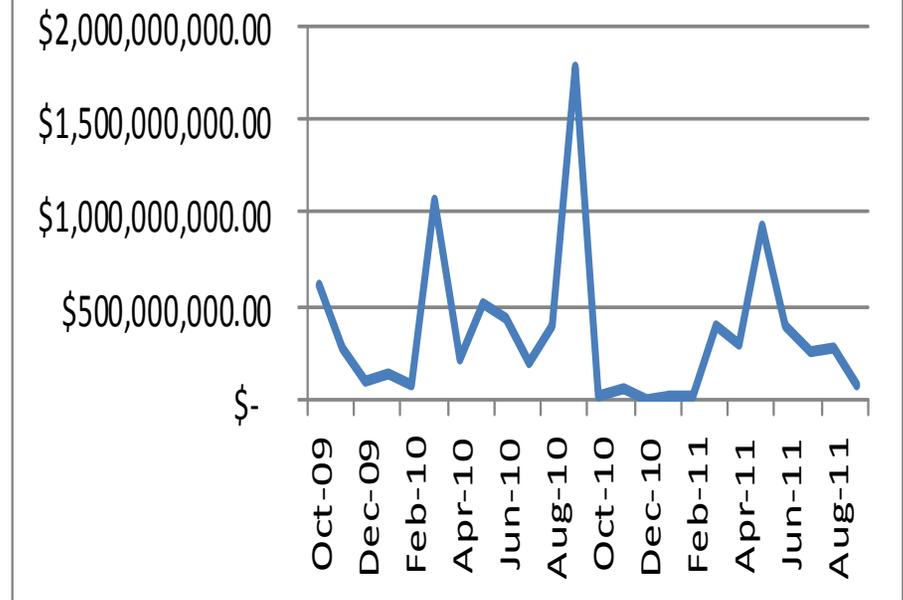
Funding Alert

In FY 2011, OPGS published 50 editions of the Funding Alert that contained approximately **\$2.7 billion** in competitive grant opportunities from district, federal and foundation funders. During that period, **316** competitive grant opportunities were posted of which 57.6% were District opportunities, 23.7% Federal, and 18.7% Foundation. In addition, the Funding Alert also contained **129** resources announcements for in-kind support to District non-profit and faith-based organizations. At the end of FY 2011 nearly 5800 subscribers received the weekly Funding Alert.

FY11 Opportunities by Funding Source



Value of Grants Posted by Month



Program Areas

Capacity Building



OPGS provides training and support for District-based government agencies, 501(c) (3) nonprofits, community-based organizations, and faith-based organizations. Beneficiaries of our services learn program development and grant management skills.

Strengthening Communities Fund— is a two year capacity building program to give local non-profit, community and faith based organizations that provided workforce development services the knowledge and tools to build their capacity and maximize support for District residents.

Other Activities:

*Adult Reentry Providers Briefing
Preparation for IRS 501(c) (3) status
10 Week Grantwriting Seminar
District of Columbia Grant Funders Forum*



Program Areas

Capacity Building

Strengthening Communities Fund

FY11 was the final year of the ARRA Strengthening Communities Fund Federal grant received by OPGS to provide capacity building training and technical assistance to local community, faith-based, and nonprofit organizations that address broad economic recovery issues assisting individuals to secure and retain employment. During this period, program participants received classroom and interactive webinar training on subjects like effective collaboration methods, career pathways development, and grant proposal writing. They also had onsite assessments of their programs and obtained capacity action building plans along with technical assistance. SCF grant support enabled them to enhance their executive leadership skills, organizational effectiveness, and efforts to grow and sustain services for local residents to become job ready, placed, and retained in meaningful employment.



Representatives from DC Department of Employment Services, US Department of Health and Human Services' Administration for Children and Families, and OPGS attend SCF's Career Pathway Training at 441 One Judiciary Square.



The Strengthening Communities Fund Graduates pose with Willie Jolley (far right) the keynote speaker, OPGS staff, and supporters during the ceremony in the Penthouse at the Bank of America Building across from the White House.

Ten of the 23 SCF participants successfully completed this intensive two-year capacity building program. These leaders attended the graduation ceremony with their families, staff members, and friends on September 28, 2011. At the graduation, they heard from their peers, and were commended on their successful completion of SCF by OPGS Director Lafayette Barnes and Deputy Director Pat Henry. The keynote address was given by motivational speaker Willie Jolley, of Willie Jolley Worldwide. Mr. Jolley applauded the graduates because of their determination to complete the two year program no matter how busy their lives became. He said that "The secrets of successful organizations are leadership development, change management skills, teambuilding, and world-class customer service and attitude enhancement." Mr. Jolley also signed copies of his latest book entitled, "An Attitude of Excellence" that were given to the graduates.

Program Areas
Capacity Building
Testimonials:



Rene E. Smith, Director of Literacy SVS,
C. Phillip Johnsons Ministries.



Wilma Harvey, Founder & CEO,
Education Plus 2

“Mr. James Shaw is an elderly gentleman who was referred to C. Phillip Johnson’s Ministries (CPJM) from the D.C. Department of Human Services’ Office of Work Opportunity. He was seeking computer-based instruction that would help him prepare for the GED exam. After he received an initial assessment from CPJM’s GED Program, customized online lessons were prepared for him. One day before class, Mr. Shaw shared that he needed to find a job and asked for assistance to revise his resume and help with finding employment. CPJM shared with him several job leads. Weeks later, he contacted us very ecstatic. Mr. Shaw had found a job! C. Phillip Johnson’s Ministries credits its ability to use strategies to assist this client through the learning experiences in the Strengthening Communities Fund workshops such as Career Pathways Development, Job Placement, and Marketing. These workshops were instrumental in providing the right tools and learning experiences to assist Mr. Shaw land his next job.”

“Education Plus 2 (EP2) has benefited from the training and technical assistance though the SCF program provided by the Office of Partnerships and Grant Services. EP2 (a newly organized 501(c) (3,) received technical assistance in the preparation and completion of the filing to receive its nonprofit status. In addition, the access to the office’s Grant Information Resource Center’s web based funding entities was very helpful because we are in the process of trying to diversify our funding for staff capacity building and programming. SCF has been very instrumental in providing information on resources available to small nonprofit organizations like EP2. The recent partnership of the Office of Partnerships and Grant Services and the Department of Small and Local Business Development has been an added plus in helping EP2 carry out its vision and mission of working with children/youth and families in often underserved and at risk neighborhoods and communities in our city. It has allowed us to seek other ways of raising revenue such as applying for contracts with the city.”



Program Areas
Capacity Building
Capacity Building Programs

*African CBO Grant Funders
Brown Bag
June 21, 2011*



The Mayor's Office of African Affairs and Office of Partnerships and Grant Services co-host an African Immigrant CBO Grant Funders Brown Bag luncheon at OPGS so the representatives could learn more about funding opportunities at the U.S. Office of Refugee Resettlement's Division of Community Resettlement.

*Adult Reentry Providers Briefing
May 6 2011*

OPGS collaborated with The Mayor's Office of Returning Citizens (formerly known as the Office of Ex-Offender Affairs), Criminal Justice Coordinating Council, and Justice Grants Administration (JGA) to host a pre-application briefing on JGA's FY 2011 Justice Assistance Grant request for applications. The workshop, attended by 32 reentry service nonprofits, was designed to assist eligible applicants interested in preparing applications to address the Adult Reentry priority area. OPGS and JGA staff presented information on the grant's purpose, selection criteria, application content, submission procedures, and reporting requirements to the participants.

*Preparation for IRS 501(c) (3) status
May 11, 2011*

OPGS staff hosted this training to assist local community organization in understanding how to complete the IRS 1023 form to apply for their 501 (c) (3) nonprofit status. The trainer provided a comprehensive overview of the IRS 1023 application which included a line-by-line explanation of the each section in the application. **60** local participants attended the session.

Program Areas
Capacity Building
Capacity Building Programs, cont.



Grantwriting Workshop
May, 2011 - August, 2011.

OPGS hosted this 10 week program designed for both the novice and experienced grant seekers. This course combined expert instruction, with practical exercises to take the participants step-by-step through the development stages of grant writing including instructions on the statement of need, goals and objectives, logic models, project evaluation, staffing, project budgeting, locating funding sources, and writing grant proposals. **22** local government and nonprofits representatives participated in the training. The training sessions are available on OPGS' website.



Stephen Broyles, President of the Magi Group LLC, conducts the 10 Week Grantwriting Seminar for District government and nonprofit grant seekers at OPGS.

District of Columbia Grant Funders Forum
April 7, 2011

OPGS hosted the District Government Grant Funders Forum on April 7, 2011. Managers from District grant-making agencies discussed upcoming funding opportunities and provided tips on preparing competitive proposals. Approximately **100** nonprofits participated in this event.



Local government grant managers present their agencies' funding opportunities during the D.C. Government Grant Funders Forum held at the Charles Sumner School and Archives.



Donations

The Office of Partnerships and Grant Services administers the donation solicitation management process for District agencies, departments, and offices including DCPS, that are subject to the Rules of Conduct Governing Donations to the District Government (Mayors' Memorandum 2002-1 dated January 8, 2002).

We do this by:

Reviewing all donation solicitation applications and approve as appropriate.

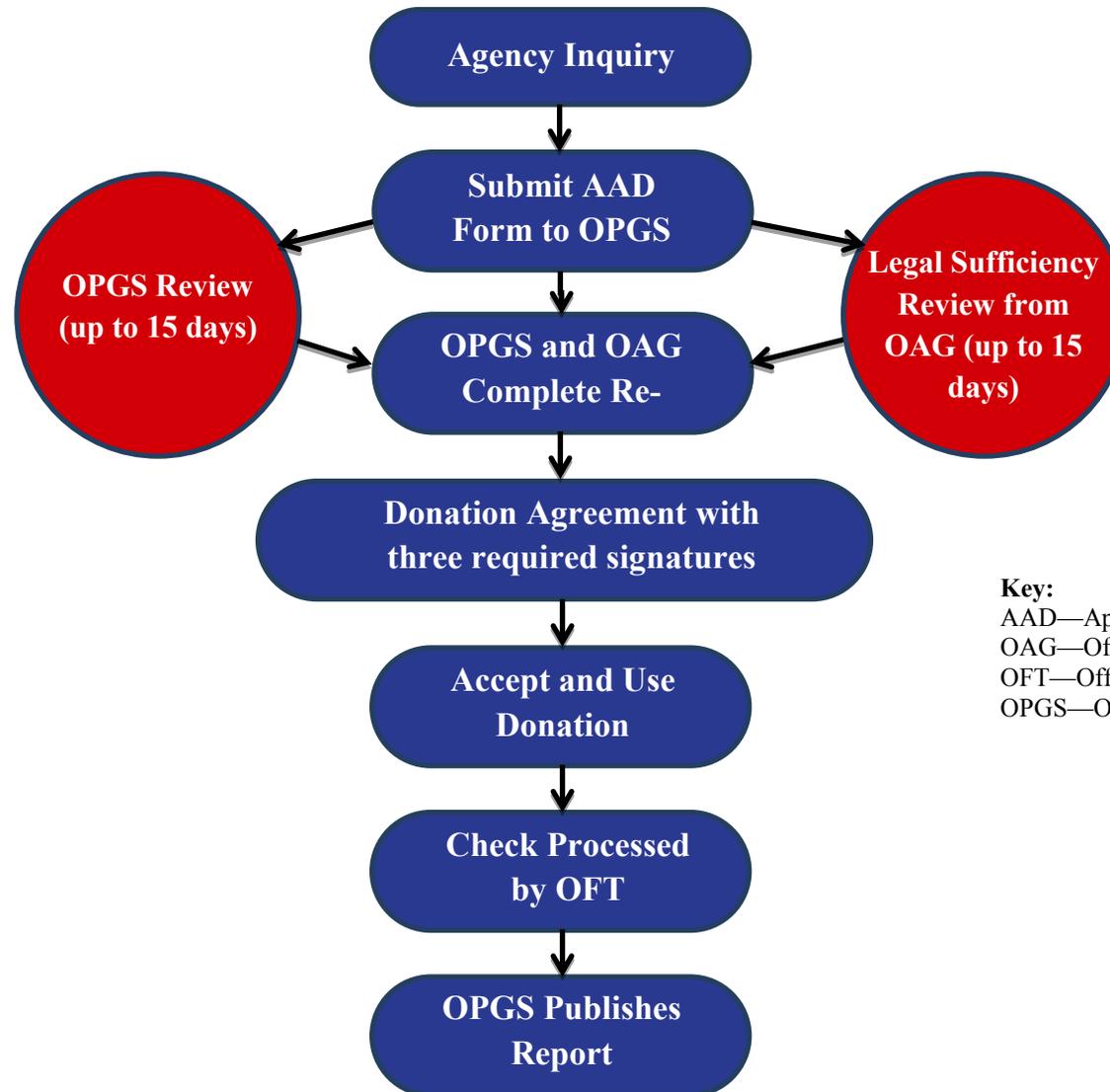
Preparing quarterly donation reports for publication on OPGS' website and in the DC registry.

Providing donation management training to District government employees.

“It has been a pleasure working with OPGS throughout the donations process. They are always helpful and receptive to any questions regarding the viability or legality of potential donations. As an agency that receives multiple donation offers every month it is helpful to have experienced donation managers to help ensure we are acting in accordance with District rules and regulations.”

by Cisco Crespo, Partnerships and Development Coordinator, DC Department of Parks and Recreation

How the Donations Process Works



Key:
AAD—Application to Approve Donation
OAG—Office of Attorney General
OFT—Office of Finance and Treasury
OPGS—Office of Partnerships and Grant Services



Program Services

Donations

Donations Training

OPGS staff held seven training sessions for D.C. agencies and D.C. Public Schools staff to better acquaint them with the District government’s donations process in FY 2011. Each training session provided a step-by-step account of OPGS’ new online donations management system, the OAG’s legal sufficiency review of donation requests, the completion of all donation agreements, the OCFO’s procedures for depositing financial contributions, and several donation training scenarios. In addition, Cesar Vence OPGS’ Donations Manager briefed Members of the Mayor’s Cabinet, including the Mayor and City Administrator, on the District’s donation process during the Cabinet Meeting held on August 8, 2011,

Training Attendance Data

Type of Training	Date of training	Number of Participants
DC Agency Donations Training Webinar	February 25, 2010	18
DCPS Donations Training Webinar	March 4, 2010	43
New Donations Management System Webinar	March 19, 2010	N/A
New Donations Management System Webinar	April 22, 2010	N/A
Donations Management Training for DCPS Library Specialist	June 10, 2010	24
D.C. Agency Staff Training	March 10, 2011	53
D.C. Agency Staff Training	August 8, 2011	56



Donations from the Korean American Grocers Association, McDonald’s Family Restaurants of Greater Washington, DC, and Pho14, helped to sponsor The Mayor’s Office on Asian and Pacific Islander Affairs’ 6th Annual Sidewalk Chalk Contest.



The Washington D.C. Police Foundation made a financial donation to the Metropolitan Police Department to help support the Jr. Police Academy.

Highlighting Donations

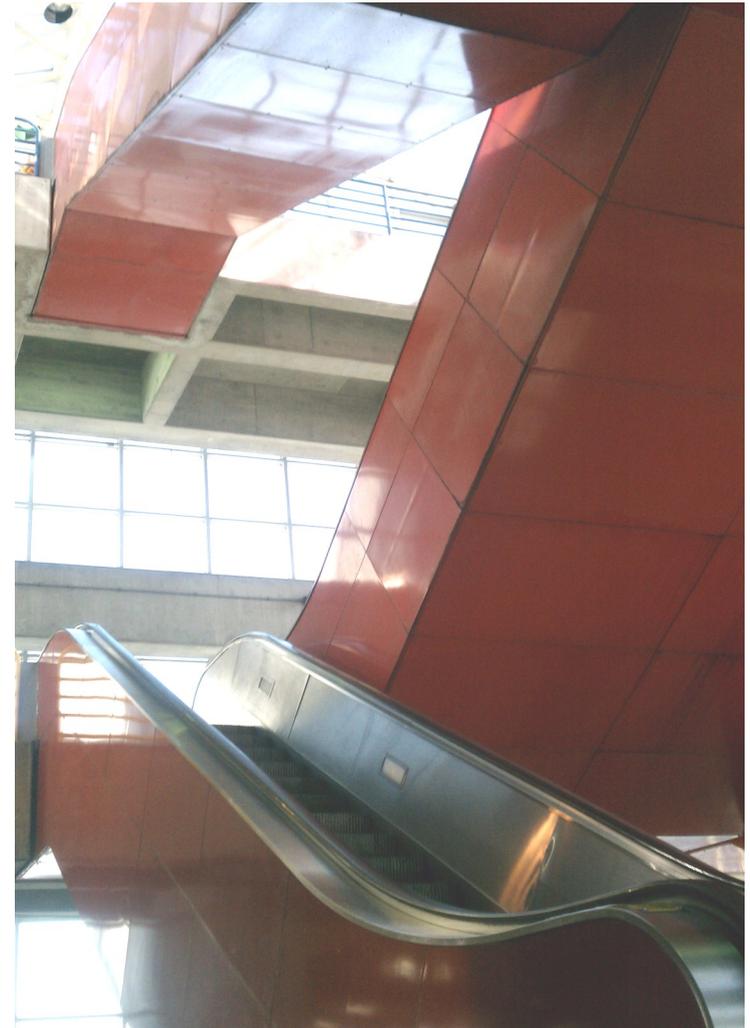
Testimonial:

“I have found the OPGS to be quite agreeable to work with on outlining procedures, explaining regulations, and thinking through potential solutions when we face obstacles that prevent our students from receiving assistance in trying to reach their goals. Mr. Vence has sought to have OPGS act as a conduit for the PPPs rather than a barrier in our efforts to provide a level playing field with surrounding, better endowed school systems as we prepare our students to compete in a national as well as a global market. Mr. Vence has expressed his support for McKinley Technology’s effort in seeking these partnerships as well as maintaining them once they have created their alliance with McKinley Technology High School.”

Gideon Sanders, Director of Partnerships & Internships, McKinley Technology HS



SMART Technologies donated four UF65 Projectors, five SMART Response PE Systems, one Dual Touch Smart Board, and one SMART Notebook valued at \$32,959.00 to McKinley Technology HS. The donations assist teachers to create a more interactive classroom for students so they can more actively engage in the learning process.



The Union Station Redevelopment Corporation donated \$4,270,500 in matching funds to DC DDOT to support the replacement of ten escalators at Union Station.



Program Services
Donations

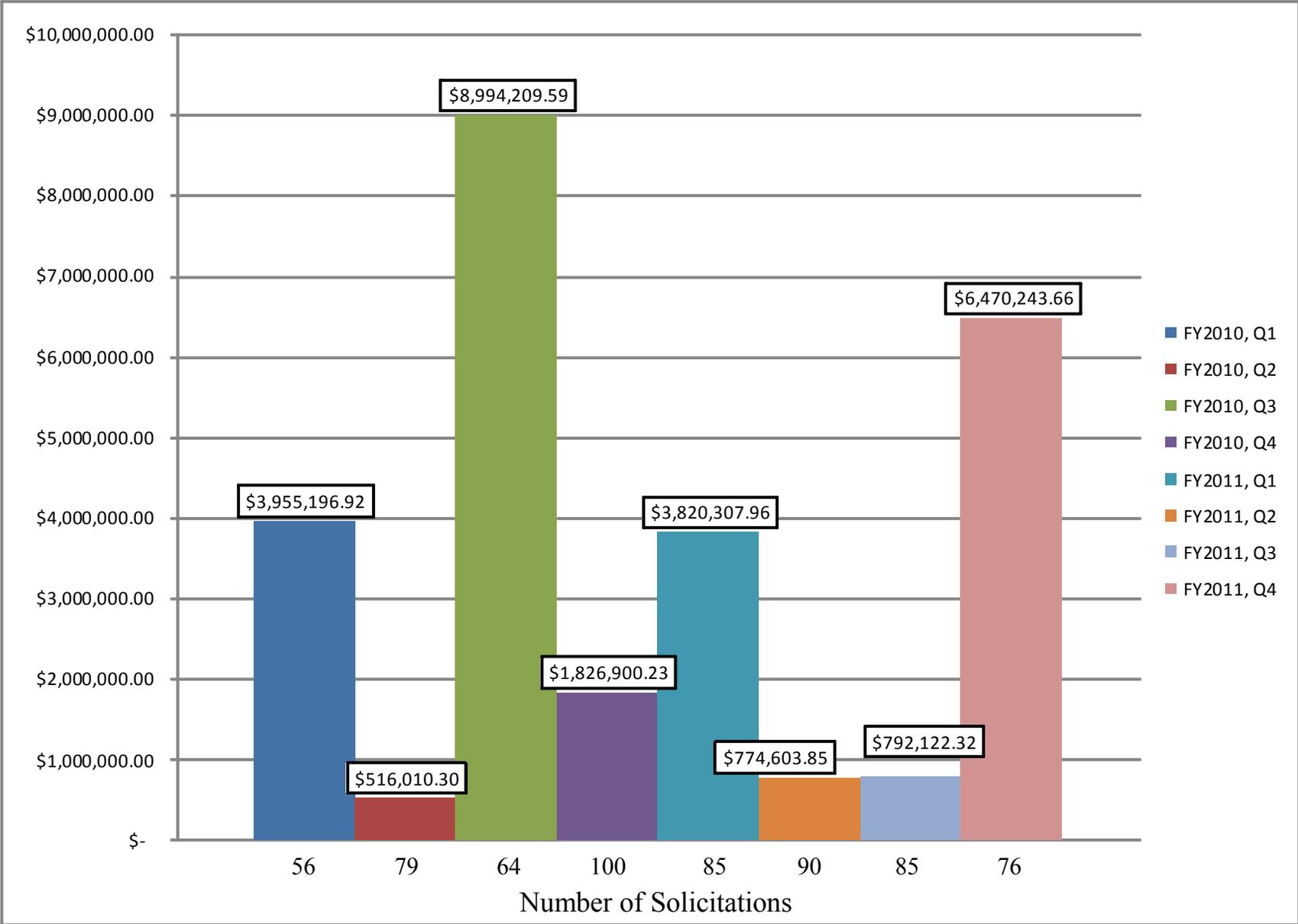
Top Five Donations Made in FY 2010, FY 2011

Agency	Donor	Date Approved	Description	Value
Office of Public Education Facilities Modernization (OPEFM)	DC Public Education Fund	April 23, 2010	In kind donation of external consulting, materials, equipment and staff to support DCPS' central initiatives as well as school-based projects	\$4,833,777.00
Department of Transportation (DDOT)	Union Station Redevelopment Corporation	August 30, 2011	Financial donation to support the replacement of ten escalators at Union Station.	\$4,270,500.00
Department of Employment Services (DOES)	Microsoft Corporation	April 23, 2010	In kind donation of 11,250 eLearning vouchers to support DOES' job-training programs	\$3,375,000.00
DCPS	DC Public Education Fund	December 2, 2009	In kind donation of resources such as external consulting, materials, equipment and staff to support DCPS' central office initiatives as well as school-based projects	\$3,176,768.00
DCPS	DC Public Education Fund	November 30, 2010	Donation of resources, including consulting, materials, equipment, and staff to support DCPS central office initiatives as well as school based projects.	\$868,768.00

Program Services
Donations
Donations Statistics



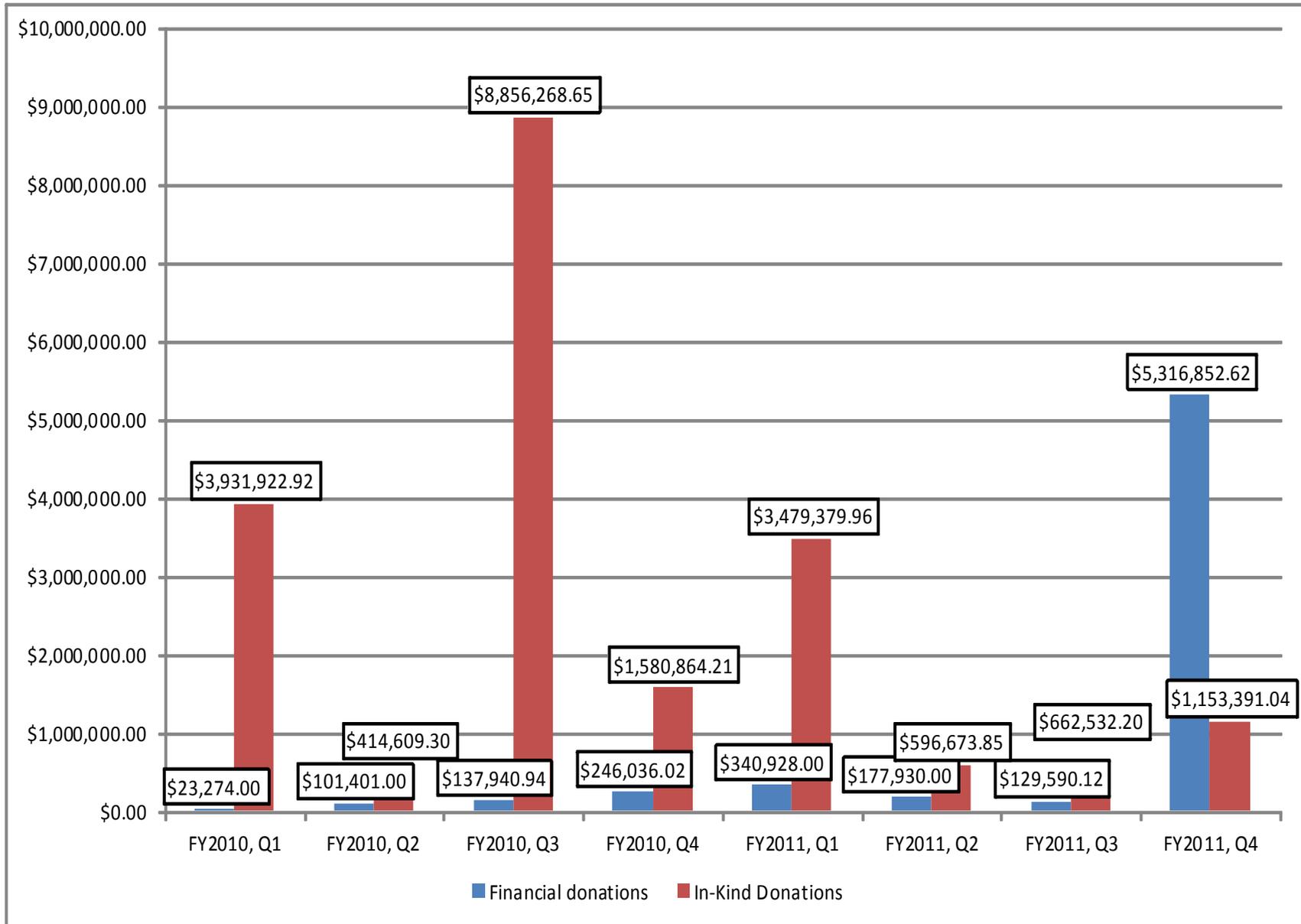
Quarterly \$ Value and the Number of Solicitations from FY 2010—FY 2011.





Program Services
Donations
Donations Statistics

Financial Donations v. In-Kind Donations by Quarter from FY 2010– FY 2011



Program Services Partnerships



OPGS facilitates the establishment of collaborative philanthropic relationships or partnerships between the District government, individual donors, nonprofits, private, and public sector entities.

We do this by:

Collaborating with local government agencies to identify more opportunities to serve District residents and service providers.

Communicating with District agencies to maximize their resources and increase programs beneficial to community programs.

Developing relationships with global entities that can expand the knowledge-base and capacity of District agencies and nonprofit service providers.

Cultivating potential corporate giving and donor interests on behalf of programs serving the District government.



Program Services
Partnerships
Public-Private Partnership Conference

OPGS celebrated its 11th Annual Public-Private Partnership Conference entitled, *Collaboration During an Era of Uncertainty*, at the Walter E. Washington Convention Center on August 25, 2011

The conference, co-hosted with the Center for Nonprofit Advancement, provided useful and timely resources to enhance efforts to sustain the critical program services needed to support residents of the District of Columbia and its neighboring jurisdictions during these difficult and uncertain times.



Mayor Gray, the keynote speaker, encourages the attendees to take full advantage of information provided during the conference.

During the opening plenary session, Mayor Vincent C. Gray, welcomed the conferees and talked about the important role that the non-profit and faith-based sectors play in the District and neighboring jurisdictions. His past experiences as Director of the District's Department of Human Services and Executive Director of Covenant House Washington provided him with a first-hand appreciation of the importance of the nonprofit community. He challenged the nonprofit sector to develop more effective programs that support his public policy priorities for the District of Columbia. During the luncheon session, D. Paul Monteiro, Associate Director of the White House Office of Public Engagement spoke about the importance of collaborating with nonprofit service providers to advance President Obama's national social policy initiatives. Paul was followed by a distinguished regional panel of collaboration experts from the Mary's Center for Maternal and Child Care, Network for Good, and Venture Philanthropy Partners (VPP). Each panelist described how they use national best practices to establish and sustain their respective collaborative initiatives.



Mayor Gray talks with Chuck Bean a conference sponsor and the Executive Director of Nonprofit Roundtable.

Program Services
Partnerships
Public-Private Partnership Conference cont.



Participants had the opportunity to attend an array of workshops throughout the day. During the workshop sessions, participants had the opportunity to interact with experts, and network with each other. Over the course of the day there were a total of 15 different workshops. The workshops included, but were not limited to Market Based Measurements, Providing Effective Feedback to Problem Volunteers, Volunteer Position Planning & Recruitment, How to Read Financial Statements and The Key to Volunteer Retention. A complete list of all the workshops can be found at opgs.dc.gov.



350 service providers from the Greater Washington Metropolitan Region attend the 11th annual Public-Private Partnership Conference.



Eleanor Rutland with VPP discusses fundraising best practices during the very popular Fundraising and Diversification break out session.



“Good Governance-The Context for Innovative Board Leadership” is one of the 15 break out sessions held during the 2011 Public-Private Partnership Conference



Program Services Partnerships

Sister City Agreement Washington, D.C. and The City of Tshwane Metropolitan Municipalities, South Africa



Mayor Vincent C. Gray and Executive Mayor Cllr Kgosientso Ramokgopa of Tshwane (Pretoria), South Africa discuss the terms of the extended Sister City Agreement with their respective delegations, including the OPGS Director, before the official signing ceremony held in City Hall at the John A. Wilson Building on July 7, 2011.



The State Trade and Export Promotion (STEP) Grant

OPGS supported the Department of Small and Local Business Development's (DSLBD) STEP grant proposal process leading to \$548,116 in funding from the SBA - Office of International Trade in September 2011. The grant supports the Mayor's efforts to raise the number of DC small business exporters and value of those currently exporting. DSLBD and several EOM directors, including OPGS, are aligning their resources to assist local small businesses to become more competitive in the global market.



OPGS became an Associate Member of the Washington Regional Association of Grantmakers (WRAG) in FY11. This partnership allows OPGS to collaborate with WRAG's working and affinity groups, expand its professional development, and build stronger relationships with the philanthropic community. OPGS is also partnering with WRAG and the University of Maryland's Center for Philanthropy and Nonprofit Leadership to host a WRAG Philanthropy Fellow. The program offers the opportunity for fellows to gain professional experience at OPGS.

Community Affairs Events



Steve Glaude, Director of the Mayor's Office of Community Affairs (MOCA), explains the important role of OPGS' mission and services to Mayor Gray's vision of "One City" in the District during the office's Open House reception held on March 31, 2011.



OPGS Director, a member of the "D.C. 41", protests with Mayor Gray, six DC Council members, and other community leaders to demand DC voting rights and self-determination in the District of Columbia on Capitol Hill in front of the Hart Senate Office Building on April 11, 2011.



OPGS staff watches an Ibo dancer from Nigeria perform during the DC Africa 2nd Annual Festival hosted by the Mayor's Office on African Affairs at Takoma Recreation Center on July 16, 2011.



OPGS Director attends the United Black Fund, Inc. Calvin and Wilhelmina Rolark Scholarship Capstone and Cornerstone Luncheon held at Howard University's Blackburn Auditorium on June 9, 2011.



Sample of OPGS Community Affairs Activities

- ◆ Operation Hope Entrepreneurship Program—March 23, 2011
- ◆ Foundation Center Advisory Committee—March 31, 2011
- ◆ Ward 8 Workforce Development Council—April 12, 2011
- ◆ D.C. Children and Youth Investment Corporation’s Budget Meeting—April 12, 2011
- ◆ Mayor’s Commission on African Affairs Monthly Meeting - April 13, 2011
- ◆ United Black Fund, Inc., Board of Directors and Member Agency Meeting—April 18, 2011
- ◆ U.S. SBA’s Small Business Jobs Act Conference—April 27, 2011
- ◆ Ward 8 Funding Roundtable—May 17, 2011
- ◆ St. Phillip’s Child Development Center Board Meeting—May 17, 2011
- ◆ Mayor Gray’s Ward 1 Budget Briefing at Bell Multicultural HS—May 6, 2011
- ◆ Mayor Gray’s Ward 3 Budget Briefing at Alice Deal JHS—May 3, 2011
- ◆ Mayor Gray’s Ward 7 Budget Briefing at Deanwood Recreation Center—May 7, 2011
- ◆ Mayor Gray’s Ward 7 Budget Briefing at Hillcrest Recreation Center—May 7, 2011
- ◆ D.C. Children and Youth Investment Trust Corporation’s Grantees Meeting—May 12, 2011
- ◆ Washington DC Economic Partnership’s Doing Business 2.0 Starting a Nonprofit—May 12, 2011
- ◆ Africa Day 2011 Dinner at the Willard Hotel—May 25, 2011
- ◆ Mayor Gray’s Asian American & Pacific Islander Heritage Month Celebration—May 26, 2011
- ◆ Memorial Service for Albertina Sisulu, the Mother of S.A., at Metropolitan AME Church, June 9, 2011
- ◆ Community Education Group’s Effi Barry HIV Program Meeting, June 26, 2011
- ◆ U.S. Department of State’s International Visitor Leadership Program Meeting with the Cordoba Foundation—September 12, 2011
- ◆ Office of African Affairs and the U.S. Attorney’s Office D.C. One City, Safe City Forum—September 14, 2011
- ◆ HBCU Community Development Action Coalition’s Annual Meeting and Technical Assistance Conference—September 23, 2011.

Looking Forward to FY 2012



In FY2012, OPGS will continue its efforts to advance Mayor Gray’s “One City” vision by supporting his public policy priorities in the areas of education reform, financial stability, job development, public safety, and self-determination. In particular, OPGS will adopt strategies and work plans to further align, enhance, and institutionalize its mission and core services – collaboration and partnership building, donations solicitation management, executive leadership and organizational capacity building, and grant and resource development – to strengthen local government and nonprofit services to residents across the District of Columbia.

OPGS will coordinate its strategic and program plans with the Executive Office of the Mayor, MOCA, OCA, and Office of the Chief Financial Officer. OPGS’ Director will collaborate with MOCA and OCA officials to explore measures that better align the District’s grant development and oversight services to DC government grant managers who are responsible for awarding and managing grants and sub-grants. OPGS will also align its operations and resources to further institutionalize its delivery of services pursuant to the Mayor’s Order 2011-170, D.C. “Donations Approval Act”, and Rules of Conduct Governing Donations.

OPGS will partner with DSLBD, The Mayor’s Immigrant Affinity Offices, and Office of the Secretary to support DSLBD’s implementation of the STEP Grant Program. OPGS will offer technical assistance to guide DSLBD’s grant compliance efforts with Federal agencies to avoid potential duplication of services available from SBA resource partners.

OPGS will enhance its capacity building services by offering enhanced classroom and virtual training on topics like grant proposal writing, major gift solicitation, and social media marketing to local nonprofit service providers. In particular, OPGS will use GoTo Meeting, Vimeo and other interactive applications so its trainings are more accessible to the public on its website. OPGS will also collaborate with the Washington Regional Association of Grantmakers, Foundation Center, National Development Institute and select capacity builders to improve its programs and technical assistance to MOCA and other District agencies.

Finally OPGS and the Center for Nonprofit Advancement will co-host the 12th Annual Public Private Partnership Conference at the Walter E. Washington Convention Center in June 2012. In addition, OPGS will assist the D.C. Department of Health’s efforts to promote the AIDS 2012 Conference in Washington in July 2012. Please visit OPGS’ website at www.opgs.dc.gov for more details about these events.

OPGS looks forward to serving you during this exciting period.

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