

D.C. Economic Indicators

July 2005 Volume 5, Number 10

Government of the District of Columbia ★ ★ ★
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Labor & Industry

➔ Jobs in D.C. for July 2005 up 11,100 (1.6%) from 1 year ago

➔ District resident employment for July 2005 up 9,700 (3.5%) from 1 year ago

Annual % Change for Three Growing District Service Sector Industries



Labor Market ('000s): July 2005^a

| | D.C. | | Metro area | |
|------------------------------------|-------|-----------|------------|-----------|
| | Level | 1 yr. ch. | Level | 1 yr. ch. |
| Employed residents | 288.5 | 9.7 | 2,825.7 | 86.8 |
| Labor force | 308.4 | 1.1 | 2,929.2 | 77.0 |
| Total wage and salary employment | 689.1 | 11.1 | 2,937.8 | 84.6 |
| Federal government | 193.0 | -0.3 | 341.9 | 1.0 |
| Local government | 46.5 | 3.1 | 276.8 | 12.2 |
| Leisure & hospitality | 54.3 | 3.4 | 264.7 | 12.6 |
| Trade | 22.2 | 0.2 | 337.7 | 8.6 |
| Services | 296.8 | 3.7 | 1,120.6 | 37.6 |
| Other private | 76.3 | 1.0 | 596.1 | 12.7 |
| Unemployed | 20.0 | -8.5 | 103.5 | -9.8 |
| New unempl. claims (state program) | 1.5 | -0.5 | | |

Private Employment ('000s): July 2005

| | Level | 1 yr. change | |
|--------------------------|--------------|--------------|------------|
| | | Amt. | % |
| Manufacturing | 2.6 | 0.1 | 4.0 |
| Construction | 12.6 | 0.0 | 0.0 |
| Wholesale trade | 4.6 | 0.1 | 2.2 |
| Retail trade | 17.6 | 0.1 | 0.6 |
| Utilities & transport. | 5.8 | 0.1 | 1.8 |
| Publishing & other info. | 23.9 | 0.1 | 0.4 |
| Finance & insurance | 20.0 | 0.4 | 2.0 |
| Real estate | 11.3 | 0.2 | 1.8 |
| Legal services | 35.8 | 0.3 | 0.8 |
| Other profess. serv. | 66.1 | 2.9 | 4.6 |
| Empl. Serv. (incl. temp) | 12.2 | 0.8 | 7.0 |
| Mgmt. & oth. bus serv. | 34.5 | -0.3 | -0.9 |
| Education | 34.6 | -1.8 | -4.9 |
| Health care | 53.3 | 0.9 | 1.7 |
| Organizations | 54.4 | 1.8 | 3.4 |
| Accommodations | 15.6 | 0.8 | 5.4 |
| Food service | 33.0 | 2.4 | 7.8 |
| Amuse. & recreation | 5.7 | 0.2 | 3.6 |
| Other services | 5.9 | -0.9 | -13.2 |
| Total | 449.6 | 8.3 | 1.9 |

Sources: U.S. Bureau of Labor Statistics (BLS) & D.C. Dept. of Employment Services (DOES)

^a preliminary, not seasonally adjusted

D.C. Hotel Industry^b

| Jun. 2005 | Amt. | 1 yr. ch. |
|----------------------|----------|-----------|
| Occupancy Rate | 82.0% | -2.4 |
| Avg. Daily Room Rate | \$173.20 | \$10.00 |
| # Available Rooms | 26,540 | 357 |

Airport Passengers^c

| Jun. 2005 | Amt. ('000) | 1 yr. % ch. |
|--------------|----------------|-------------------------|
| Reagan | 1,635.8 | 13.8 |
| Dulles | 2,510.3 | 33.3 |
| BWI | 1,814.2 | -8.3 |
| Total | 5,960.3 | 12.5^d |

^b Source: Smith Travel Research ^c Source: Metropolitan Washington Airports Authority & Maryland Aviation Administration Authority ^d weighted average

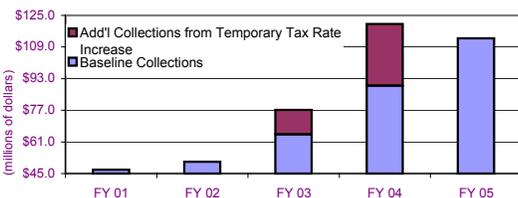
Source: BLS. Details may not add to total due to rounding.

Revenue

➔ FY 2005 (Oct.- July) general sales tax collections up 14.2% from 1 year ago

➔ FY 2005 (Oct.- July) deed transfer tax collections down 6.0% from 1 year ago (reflects rate change)

YTD Deed Transfer Tax Collections by Fiscal Year (Oct. - June collections only)



^a Cash collection growth rates for some taxes may not necessarily reflect annual revenue growth for budget purposes due to accounting adjustments. Growth rates in some taxes reflect legislated changes in tax rates.

^b Includes sales taxes allocated to the Convention Center.

^{***} Not meaningful due to payment timing or processing factors.

Adjusted General Fund Revenue Collections^a

| | year-to-date % change | |
|---|---------------------------|---------------------------|
| | FY 2005 (Oct 04 - Jul 05) | FY 2004 (Oct 03 - Jul 04) |
| Property Taxes | 13.1 | 11.0 |
| General Sales ^b | 14.2 | 10.8 |
| Individual Income | 9.7 | 11.1 |
| Business Income | 30.3 | 16.7 |
| Utilities | -2.2 | 3.0 |
| Deed Transfer | -6.0 | 56.2 |
| All Other Taxes | -5.7 | 30.8 |
| Total Tax Collections | 9.5 | 14.5 |
| Addenda: | | |
| Indiv. inc. tax withholding for D.C. residents | 4.8 | 6.0 |
| Sales tax on hotels and restaurants allocated to Convention Center | 25.5 | 6.5 |
| Source: D.C. Office of Tax and Revenue and Office of Revenue Analysis | | |

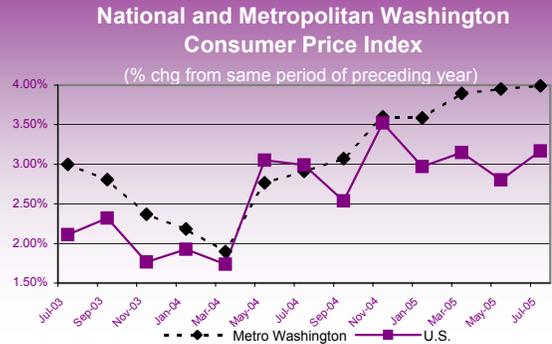
All data subject to revision.

† Indicates data revised by stated source since previous D.C. Economic Indicators.

See past editions at <http://cfo.dc.gov>

People & Economy

- ➔ D.C. unemployment rate for July: 6.7%, down from 7.5% last month & down from 8.3% 1 yr ago
- ➔ Metro area CPI growth rate for July: 4.0%, same as May & up from 2.9% 1 yr ago



| U.S. GDP | | % change for yr. ending | | CPI | | % change for yr. ending | | D.C. Population | | |
|--|-----|-------------------------|------------------------|--------------------------------------|-----|-------------------------|-----------|-------------------------|-----------|---------|
| Source: BEA | | 2 nd Q 2005 | 1 st Q 2005 | Source: BLS | | July 2005 | May 2005 | Source: Census | | |
| Nominal | 6.1 | 6.5 | | U.S. | 3.2 | 2.8 | | Level | 1 yr. ch. | |
| Real | 3.6 | 3.6 | | D.C./Balt. metro area | 4.0 | 4.0 | | Estimate for: | | |
| | | | | | | | | July 1, 2000 | 571,045 | 832 |
| | | | | | | | | July 1, 2001 | 569,408 | (1,637) |
| | | | | | | | | July 1, 2002 | 564,643 | (4,765) |
| | | | | | | | | July 1, 2003 | 557,620 | (7,023) |
| | | | | | | | | July 1, 2004 | 553,523 | (4,097) |
| Personal Income^a | | % change for yr. ending | | Unemployment Rate^c | | | | | | |
| Source: BEA | | 1 st Q 2005 | 4 th Q 2004 | Source: BLS | | July 2005 | June 2005 | | | |
| Total Personal Income | 6.8 | 7.5 | | U.S. | 5.0 | 5.0 | | | | |
| U.S. | 6.8 | 7.5 | | D.C. | 6.7 | 7.5 | | | | |
| D.C. | 6.5 | 7.2 | | | | | | Natural Births | 7,648 | Net |
| Wage & Salary Portion of Personal Income | | | | Interest Rates | | National Average | | Deaths | 5,973 | 1,675 |
| U.S. | 7.5 | 6.7 | | Source: Federal Reserve | | July 2005 | June 2005 | Net Migr. | Net Int'l | 3,919 |
| Earned in D.C. | 5.7 | 5.0 | | 1-yr. Treasury | 3.6 | 3.4 | | Net Dom. | (9,680) | (5,761) |
| Earned by D.C. res ^d | 6.8 | 6.1 | | Conv. Home Mortgage | 5.7 | 5.6 | | Net Change ^d | | (4,097) |

^a Nominal ^b estimated ^c seasonally adjusted ^d Includes federal resident employee movement (military/civilian) and the statistical residual

Housing & Office Space

- ➔ Avg. single-family home sales price in 2nd Q 2005, \$598,300, up 26.9% from 1 year ago
- ➔ 8,781 new condos likely within next 36 months, up 67.2% from 1 year ago



| Housing Sales | | | D.C. Housing Permits Issued | | | D.C. Commercial Office Space | | |
|---------------------------|------------------------|-------------|---|------------------------|-----------|-------------------------------|------------------------|------------|
| Source: MRIS ^a | | | Source: U.S. Census Bureau | 4 Qs ending | | Source: Delta Associates | | |
| | 4 Qs ending | 1 yr. % ch. | | 2 nd Q 2005 | 1 yr. ch. | | 2 nd Q 2005 | 1 qtr. ch. |
| Completed contracts | 2 nd Q 2005 | | Total housing units | 1,952 | 782 | Vacancy Rate (%) | | |
| Single family | 5,477 | -8.2 | Single family | 129 | -96 | Excl. sublet space | 5.5 | 0.1 |
| Condo/Co-op | 4,396 | 15.3 | Multifamily (units) | 1,823 | 878 | Incl. sublet space | 6.5 | 0.1 |
| | | | Class A Apt.^d and Condominium Units | | | | | |
| Prices (\$000) | 2 nd Q 2005 | 1 yr. % ch. | Source: Delta Associates | 2 nd Q 2005 | 1 yr. ch. | Inventory Status ^e | 2 nd Q 2005 | 1 qtr. ch. |
| Single family | | | Units under construction | | | Total inventory | 113.5 | 0.4 |
| Median ^b | \$465.9 | 29.1 | Rental apartments | 2,293 | -807 | Leased space ^f | 107.3 | 0.3 |
| Average ^c | \$598.3 | 26.9 | Condominiums | 4,609 | 1,257 | Occupied space ^g | 106.1 | 0.3 |
| Condo/Co-op | | | Other units likely within 36 months | | | Under construction | | |
| Median ^b | \$365.0 | 14.4 | Rental apartments | 990 | 145 | or renovation | 6.4 | 0.3 |
| Average ^c | \$415.9 | 18.6 | Condominiums | 4,172 | 2,273 | | | |

^a Metropolitan Regional Information System as reported by the Greater Capital Area Association of Realtors ^b Median for June ^c 2nd quarter average ^d Investment grade units, as defined by Delta ^e In million square feet ^f Calculated from vac. rate excl. sublet ^g Calculated from vac. rate incl. sublet