



13TH ANNUAL PUBLIC PRIVATE PARTNERSHIP CONFERENCE

**National Capital Area Office
HUD GRANTS**

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Presenter:

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ABOUT GRANTS

- **A Grant is not a gift.**
- **A Grant is a contract for services:**
 - ✓ **Specific activities**
 - ✓ **Specific regulations**
 - ✓ **Specific timelines**
 - ✓ **Specific reporting requirements**
 - ✓ **Specific funder oversight**
- **Grantees will be expected to do what they have contracted to do**
- **Changes must have a compelling reason and be pre-approved**

THE RIGHT REASON...

- **Applicants should have a program planned and seek funding to fit the program, not try to craft a program that fits the funding they've heard about!**
- **Applicants are reminded to take their time – A successful program needs to:**
 - ✓ **Address a specific issue**
 - ✓ **Be something the community needs and wants**
 - ✓ **Involve a well developed plan of action**
 - ✓ **Involve other community programs as partners and collaborators**
 - ✓ **Involve more than one funding resource**

E-GOV PRESIDENTIAL INITIATIVE WWW.GRANTS.GOV

- **Presidential directive requires all federal agencies to post funding announcements and information on one central website.**
 - **Since FY 2005 all Federal Government applications have been posted, and many submitted, electronically.**
 - **Grants.gov provides e-mail notification of available funds and a funding search engine.**
 - **Applicants must be registered through Grants.Gov in order to submit an application for funding.**
 - **ALL POTENTIAL APPLICANTS MUST REGISTER IN GRANTS.GOV EARLY, NOT WAIT UNTIL THE DAY THE GRANT NEEDS TO BE SUBMITTED!**
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E-GOV PRESIDENTIAL INITIATIVE WWW.GRANTS.GOV

- **Information on “E Grants” can be found at:**
www.grants.gov
- **Customer Support Line – 800-518-GRANTS**
- **Grants.gov will walk applicants through the registration for DUNS number and the System for Award Management (SAM) – but it will take a few weeks (up to three) to receive confirmation of registration.**
- **Grants.gov’s registration website has all the information you need:**
http://www.grants.gov/applicants/get_registered.jsp

TUTORIAL & OTHER ASSISTANCE

- **Once registered, the organization downloads the application package and completes it offline. It does not need to be connected to the Internet to work on the application. This gives it the ability to route the application to others as an email attachment.**
- **For an online tutorial on submitting a grant application electronically go to:**
 - ❖ **<http://www.grants.gov/assets/CompletingaGrants.govApplication.html>**

APPLICANTS!!

- 1) Before beginning to develop an application or proposal applicants must –
 - ✓ Be sure to read the Federal Register funding announcement (NOFA) very carefully. This can be found at http://www.gpo.gov/su_docs/aces/fr-cont.html, then select the date of publication.
 - ✓ Federal NOFAs are also found at www.grants.gov
 - ✓ HUD NOFAs are posted at <http://www.hud.gov/offices/adm/grants/fundsaveil.cfm>


APPLICANTS!!

2) HUD's NOFAs have a *General Section* (applicable to all programs, and containing critical information) and a *Program Section* for each specific grant application

3) Give the NOFA at least three readings:

- ✓ Read thoroughly
- ✓ Read and Highlight
- ✓ Read and Outline

APPLICANTS!!

- 4) **Strictly adhere to the funder's required format, and, unless specifically discouraged, use internal charts, graphs & tables wherever possible in place of narrative**
 - 5) **Answer the funders' questions in the order they are asked, using the same language, even if this means repeating a previous statement**
 - 6) **Be sure the application is delivered with enough time for **validation** before deadline**
 - 7) **After the application submission date, No Federal Agency may consider any unsolicited information the applicant may want to provide.**
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APPLICANTS

- 8) **THERE ARE NO EXCEPTIONS TO SUBMISSION DATES UNLESS AUTHORIZED BY THE SECRETARY OF THE AGENCY** (occasionally deadlines will be extended – this is published in the Federal Register and Grants.Gov will notify its registrants. Extensions have also been authorized during natural disasters)
- 9) Application submission dates can always be found in the NOFA and/or the application.
- 10) **Understand that the critical date for e-submission is the validation date – not the date it was sent**


THRESHOLD REQUIREMENTS

Many funding agencies have a point THRESHOLD (HUD's is 75 points.)


This is the minimum number of points required for an application to be accepted for further review. HUD's Threshold includes:

- ✓ **Eligibility**
- ✓ **DUNS Number**
- ✓ **Fair Housing & Civil Rights Compliance**
- ✓ **Core Business Values & Ethical Standards**


OTHER THRESHOLD REQUIREMENTS

- ✓ **No Delinquent Federal Debt**
 - ✓ **Good name Check review**
 - ✓ **No False Statements**
 - ✓ **No Lobbying**
 - ✓ **No Debarment or Suspension**
 - ✓ **All Required Certifications**
 - ✓ **Other Requirements as Stated in Program NOFA**
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LOCAL AND STATE GOVERNMENTS

- **Local and State Governments will sometimes require the same kind of detail as Federal government, especially if the funding is passed through from the Federal Government**
(Will often ask for the same documentation as the Federal Government)
 - **If the funding is not passed-through from the Federal Government, the State or Local Government may have their own specific requirements for applications**
 - **Before starting an application, be very clear about what the funder wants!**
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CORPORATIONS & FOUNDATIONS

- **Usually the easiest applications.**
 - **As a rule, less documentation & detail required than governmental agencies' applications**
 - **Cyclic**
 - **Often have a geographic focus**
 - **Often open to innovation**
 - **There is still an expectation of adherence to instructions & accountability**
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WHAT WE LOOK FOR...

- **All funders – without exception - want to see:**
 - **What is the level of need?**
 - **What is the impact this need is having on the community and/or the people being served?**
 - **How well planned is the proposed program?**


WHAT WE LOOK FOR (CONTINUED)

- How capable is the applicant to implement the proposed program?
 - How much (material) community support does the proposed program have?
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A FEW TIPS...

- **The nonprofit environment is very competitive**
- **The edge (and the funding!) will go to those organizations that have:**
 - 1. Put the time into developing a strong business structure**
 - 2. Have a finger on the pulse of who's doing what in their community**
 - 3. Show a willingness to fill the hole in the service system**
 - 4. Go slowly and plan carefully**
 - 5. Know the difference they will make before they even start to work**

WHAT IS THE BOARD'S ROLE IN DEVELOPING APPLICATIONS?

- **The Board's role is to do whatever is needed to make sure all of the information segments of the funding application are complete and ready to incorporate into the final application.**
 - **Board members must be willing to use their particular skills and community contacts to help pull the application(s) together.**
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For Applicants

ATTENTION! Grants.gov does not offer money for personal financial assistance or debt. If you are seeking personal financial assistance such as:

Social Security/Supplemental Security Income, Medicaid or State Social Services, please visit:

www.GovBenefits.gov

Student Loans, please visit:

www.Studentaid.ed.gov

Small Business Start-up Loans, please visit: www.sba.gov

This type of individual assistance is NOT available on this website.

HUD NOFA (Notice of Funding Availability)

2013 Notices - Funds Available

Choice Neighborhood Implementation Program **NEW**

Choice Neighborhood Planning Grant Program

Comprehensive Housing Counseling

Fair Housing Initiative Programs

Fair Housing Organization Initiative Continuing Development Component

Healthy Homes Technical Studies

HOPE VI Main Street **NEW**

HUD NOFA (Notice of Funding Availability)

Housing Counseling Training

Indian Community Development Block Grant (ICDBG) Program

Lead-Based Paint Hazard Control Grant Program and Lead Hazard Reduction Demonstration Grant Program

McKinney Vento HMIS Technical Assistance Program NOFA

Residential Opportunity and Self-Sufficiency (ROSS) Service Coordinators

Self-Help Homeownership Opportunity Program

TI: Sustainable Communities Research Grant Program

